STATE OF KANSAS ) ) SS CITY OF KANSAS CITY )

> The Board of Public Utilities of Kansas City, Kansas (aka BPU, We, Us, Our) met remotely in Regular Session on Wednesday, August 4, 2021 at 6:00 P.M. The following Board Members were on the teleconference: Robert L. Milan, President; Mary Gonzales, Vice President; Rose Mulvany Henry, Secretary; Jeff Bryant, Thomas Groneman, and Ryan Eidson.

Also on teleconference: William Johnson, General Manager; Wendy Green, Senior Counsel; Lori Austin, Chief Financial Officer/Chief Administrative Officer; Jeremy Ash, Executive Director Electric Operations; Johnetta Hinson, Executive Director Customer Service; Steve Green, Executive Director Water Operations; Jerry Ohmes, Executive Director Electric Supply; Jerry Sullivan, Chief Information Officer; David Mehlhaff, Chief Communications Officer; Chris Stewart, Director Civil Engineering; Dennis Dumovich, Director of Human Resources; Robert Kamp, IT Project Manager; and Patrice Townsend, Director Utility Services.

A tape of this meeting is on file at the Board of Public Utilities.

Mr. Milan called the Board Meeting to order at 6:00 P.M. He welcomed all that were listening or viewing the meeting. He stated the COVID-19 pandemic had made it necessary to conduct the meeting using technology for staff as well as for the general public. Those wishing to offer comments during the Public Comments section could click on the raised hand feature at the bottom of the application or window or press Star 9 and be connected by phone. As always, the public could email or call the BPU with any concerns. The agenda could be found on the BPU website. If they were using Zoom, it would appear on their screen. Mr. Milan introduced himself and the other Board Members along with the General Manager, and Legal Counsel.

Roll call was taken and all Board Members were present via teleconference.

#### Item #3 - Approval of Agenda

A motion was made to approve the Agenda by Jeff Bryant, seconded by Ms. Gonzales, and unanimously carried.

#### Item #4 – Approval of Regular Session Minutes

A motion was made to approve the minutes of the Regular Session of July 21, 2021 by Ms. Gonzales, seconded by Mr. Groneman, and unanimously carried.

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#### Item #5 – Public Comments

Mr. William Johnson, General Manager, asked Mr. Robert Kamp, IT Project Manager, if there were any visitors wishing to speak.

Mr. Kamp said that no one had their hand raised via teleconference.

#### Item #6 - General Manager / Staff Reports

i. *KERA Program Update:* Mr. David Mehlhaff, Chief Communications Officer, delivered a PowerPoint presentation outlining how BPU had been promoting the KERA program. (see attached)

Mr. Johnson reported that the original deadline for the KERA program application, August 1, 2021, had been extended to May 1, 2022.

Mr. Johnson offered a PowerPoint presentation to discuss the disconnect moratorium expiring August 4, 2021.

Mr. Johnson, Ms. Lori Austin, Chief Financial Officer/Chief Administrative Officer, and Ms. Johnetta Hinson, Executive Director Customer Service, addressed questions and comments from the Board.

A motion was made to extend the existing moratorium through October 6, 2021, by Mr. Bryant, seconded by Ms. Mulvany Henry.

Roll call was taken;

Mr. Eidson – Yes

Mr. Groneman - Yes

Mr. Milan – No

Mr. Bryant – Yes

Ms. Gonzales - Yes

### STATE OF KANSAS ) ) SS CITY OF KANSAS CITY )

Ms. Mulvany Henry – Yes

The motion carried 5-1.

ii. 2<sup>nd</sup> Quarter 2021 Financials: Ms. Austin, delivered a PowerPoint presenting the 2021 2<sup>nd</sup> Quarter Financials to the Board. (see attached)

A motion was made to approve the 2<sup>nd</sup> Quarter 2021 Financials as presented by Ms. Gonzales, seconded by Mr. Eidson, and carried unanimously.

iii. Water Operations Quarterly Report: Mr. Chris Stewart, Director Civil Engineering, gave a PowerPoint presentation to update the Board on their current projects and also the KDHE loan projects. (see attached)

Mr. Steve Green, Executive Director Water Operations, spoke briefly about Water Operations cost increases and delays due to difficulties caused by the February 2021deep freeze and COVID.

iv. *Miscellaneous Comments:* Mr. Johnson thanked staff for the continuous efforts put into gathering information and presenting to the Board.

#### Item #8 -- Board Comments

Mr. Eidson had no comments.

Mr. Groneman spoke about the moratorium discussion and the situations that could be created by continuing to extend it.

Mr. Bryant thanked staff for the work put into the moratorium discussion. He also said he would be out for the first meeting in September and asked if it would be possible to meet September 8<sup>th</sup> and 22<sup>nd</sup> instead of September 1<sup>st</sup> and 15<sup>th</sup>.

Ms. Gonzales also thanked staff for providing details to help the Board in making hard decisions and she the also thanked the Water Department for their update.

Ms. Mulvany Henry had no comments.

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Mr. Milan thanked staff for taking time to provide necessary information regarding the KCKCC project. He also thanked staff for information they provided about available funds through the State. He also echoed Mr. Groneman's comments.

#### Item #10 - Adjourn

Secretary

A motion was made to adjourn the Regular Session at 8:16 P.M. by Mr. Groneman, seconded by Mr. Eidson, and unanimously carried.

ATTEST DocuSigned by: Rose Muluary Henry

APPROVED:

abert Milan Sr.

Page 4 of 4



### Kansas Emergency Rental Assistance BPU Marketing/Promotion

March 15-July 30, 2021



# **KERA Web Promotion**

Added temporary banner to homepage on both the English & Spanish sites

Banner links to the KERA webpage

### Banners







# Web Promotion

Updated the 'Utility Assistance' page to include KERA copy on both the English & Spanish sites

Link to the KERA flyer - 32 downloads\* -KERA webpage link - 17 clicks\* -

#### **Customer Payment Assistance Programs**

Helping those in need with the Power of Community.

#### Kansas Emergency Rental Assistance (KERA)

Renters and landlords can apply for assistance to help with current and pastdue rent, utility, and internet payments for up to 12-months.

Click here for program details.

To apply, visit the Kansas Housing Resources Corporation website.



For those needing assistance paying their bill due to health or other unforeseen emergencies, the BPU Customer Hardship Payment Service program is here to help. By partnering with the United Way of Wyandotte County, the program can help area residents take advantage of a one-time financial assistance service that provides up to \$500 to offset power and water expenses.

#### To be eligible, you must:

- · Have received at least six months of continuous BPU service.
- · Provide proof of income (or lack of income).
- Provide verification of other expenses that prevent you from making your BPU payment.
- · Verify that you are the resident of the address listed on your BPU bill.
- · Set an alarm to be notified when you near a preset budgeted amount

Contact BPU Customer Service at 913.573.9190, or the special Hardship Hotline, at 913.371.6772 to learn more. BPU will refer all eligible cases to the United Way of Wyandotte County, program administrator.

For more information about the United Way of Wyandotte County, click here.

For a listing of other agencies offering emergency utility assistance programs, click here.



#### \* Stats are English & Spanish combined



## Web Promotion

### Uploaded News Releases

### April

#### Emergency Rental/Utility Assistance Program Available In Kansas

#### Rent, Utility, and Internet-Access Assistance Offered

(KANSAS CITY, Ks)—The Kansas Emergency Rental Assistance (KERA) program was launched on March 15<sup>th</sup>. This new program providing rent, utility, and internet-access assistance to households experiencing financial hardships due to the COVID-19 pandemic is now accepting applications. The KERA program application deadline is August 1<sup>st</sup>. This August deadline will allow state staff to process as many applications as possible in anticipation of obligating at least 65 percent of the allocated program funds by September 30<sup>th</sup>, 2021.

The assistance covers up to 12 months of rent and rental arrears (money past due), up to three months of prospective rent at a time, even if the household does not have rental arrears, and past due residential utility and home energy (electric, gas, water, sewer and trash services), and internet costs.

The KERA program is funded through the Coronavirus Response and Relief Supplemental Appropriations Act of 2021. which provided the state of Kansas nearly \$200 million in rental assistance funding. The Kansas Housing resources Corporation (KHRC) serves as the administrator of the majority of these funds through the KERA program.

Those eligible to apply include tenants who rent their home, tenants whose 2020 household income did not exceed 80% of the area's median income, households where at least one member is experiencing documented financial hardship as a result of the COVID-19 pandemic, or at least one member of the household is uncertain of where they will stay or may become homeless without housing assistance.

To apply for the program, both the topant and their landlord must apply online.

Views - 227\* Link Clicks - 54\*

#### March

#### Emergency Rental/Utility Assistance Program Launches In Kansas

#### Rent, Utility, and Internet-Access Assistance Now Available

(KANSA CITY, Kan.) — The Kanasa Emergency Rental Assistance (KERA) program was launched on March 15th. A new program providing rent, utility, and internet-access assistance to households experiencing financial hardships due to the COVID-19 pandemic is now accepting applications. The KERA program launched March 15th.

The assistance covers up to 12 months of rent and rental arrears (money past due), up to three months of prospective rent at a time, even if the household does not have rental arrears, and past due residential utility and home energy (electric, gas, water, sewer and trash services), and intermet costs.

The KEAA program is funded through the Coronavirus Response and Relief Supplemental Appropriations Act of 2021, which provided the state of Kanasa nearly 5200 million in rental assistance funding. The Kanasa Housing resources Corporation (KHRC) wills serve as the administrator of the majority of these funds through the KEAA program.

Those eligible to apply include tenants who rent their home, tenants whose 2020 household income did not exceed 80% of the area's median income. household shiver at least one meember is experienting documented innarial hardship as a result of the COVID-19 pandemic, or at least one member of the household is uncertain of where they will stay or may become homeless without housing assistance.

To apply for the program, both the tenant and their landlord must apply online via a joint application process. The landlord completes online certification and the tenant submits the online application. The landlord and tenant are then notified when the application is processed. If approved, the landlord and or/service provider receive funda directly from the kanasa housing resources Corporation (KHRC). The landlord and or/service provider than applies assistance to the langlation.

Views - 317\* Link Clicks - 76\*

#### June

#### BPU Board Approves A One Month Moratorium On Disconnects

(KANSAS CITY, Ks) — The kanasa city board of public Utilities (BPU) Board of Directors voted unanimously on a one-month moratorium on residential utility disconnections. Effective immediately, BPU will suspend disconnecting utility service for non-payment through July 31st. This temporary moratorium is for residential customers only.

#### Customers are encouraged to stay current with their bills to avoid getting too far behind and if anyone has any BPU billing or customer service questions, they can call 913-573-9190 and a utility representative is available to assist.

One of the main reasons for this moratorium was to allow more time for some customers to take advantage of the Kansas Emergency Rental Assistance (KERA) program.

The KERA program is funded through the Coronavirus Response and Relief Supplemental Appropriations Act of 2021, which provided the state of Kansas nearly \$200 million in rental assistance funding. The Kansas Housing Resources Corporation (KHRC) serves as the administrator of the majority of these funds through the KERA program.

Those eligible to apply include tenants who rent their home, tenants whose 2020 household income did not exceed 80% of the area's median income, households where at least one member is experiencing documented financial hardship as a result of the COVID-19 pandemic, or at least one member of the household is uncertain of where they will stay or may become homeless without housing assistance.

To apply for the program, both the tenant and their landlord must apply online via a joint application process. The landlord completes online certification and the tenant submits the online application. The landlord and tenant are then notified when the application is processed. If approved, the landlord and or service provider receive funds directly from the Kanasa Housing Resources.

Views - 203\* Link Clicks - 8\*

\* Stats are English & Spanish combined



# **KERA** Marketing

### **KERA** Flyer English & Spanish Versions

Distributed to community organizations as well as the KCK faith-based group of 90 pastors

### Kansas Emergency **Rental Assistance**

Do vou need help paving rent and utilities?

The Kansas Emergency Rental Assistance (KERA) program, funded through the federal Coronavirus Response and Relief Supplemental Appropriations Act of 2021 and administered by Kansas Housing Resources Corporation (KHRC), provides rent. utility, and internet assistance to households financially impacted by the COVID pandemic.

#### WHO IS ELIGIBLE?

- You must meet all the following criteria: You rent your home
- Your 2020 income did not exceed 80% of the area's median income
- At least one member of the household is experiencing documented financial hardship as a result of the COVID pandemic
- At least one member of the household is unsure where they will stay or may become homeless without housing assistance
- Applicant can provide valid proof of I.D.

#### WHAT DOES IT COVER?

- . Up to 12 months of current & past due rent
- Up to 3 months of prospective rent at a time. even if the household does not have past due rent charges
- Past due residential utility, home energy (electric, gas, water, sewer, and trash services), and internet costs

\*All expenses must have been billed or charged 4/1/2020 or later

Apply online at kshousingcorp.org/emergency-rental-assistance Kansas Housing - (785) 217-2007 | kera@kshousingcorp.org



Applications accepted until Aug 1, 2021

#### HOW TO APPLY:

- 1. You and your landlord must apply online
- 2. You and your landlord are alerted once the application is processed
- 3. If approved, landlord and/or service provider(s) receives funds from KHRC
- 4. Landlord and/or service provider(s) applies funds to your account

#### AFTER YOU APPLY:

- 1. A pre-gualified application notice from KHRC will confirm your application has been recieved and is under review
- 2. Notify BPU Customer Service at 913-573-9190 as soon as you
- receive the KHRC application notice (BPU will provide service without disconnection for 30 days or more)
- 3. Email your KHRC application notice to docs@bpu.com
- 4. If rejected, you must contact BPU for other assistance resources that you may gualify for at 913-573-9190

- El programa de Asistencia de Emergencia para el Alquiler en Kansas (KERA), financiado a través de la Ley Federal de Asignaciones Suplementarias de Respuesta y Alivio del Coronavirus de 2021 v administrado por Kansas Housing Resources Corporation (KHRC), proporciona asistencia de alguiler. servicios públicos e Internet a los hogares afectados financieramente por la pandemia de COVID.
  - **OUIEN ES ELEGIBLE?**

RESIDENTES DE KANSA

- Debe cumplir con todos los criterios siguientes: Alguila su casa
- Su ingreso de 2020 no superó el 80% del ingreso medio del área

Necesita avuda para pagar el

alguiler y los servicios públicos?

- Al menos un miembro del hogar está experimentando dificultades financieras documentadas como resultado de la pandemia de COVID
- Al menos un miembro del hogar no está seguro de dónde se quedará o puede quedarse sin hogar sin asistencia para la vivienda
- El solicitante puede proporcionar una prueba válida de identificación

#### ¿QUÉ CUBRE?

- Hasta 12 meses de alguiler actual y atrasado
- Hasta 3 meses de alguiler prospectivo a la vez, incluso si el hogar no tiene cargos de alguiler atrasados
- Gastos atrasados de servicios públicos residenciales X, energía del hogar (servicios de electricidad, gas, agua, alcantarillado y recolección de residuos) e Internet
- \*Todos los gastos deben haber sido facturados o cobrados el 4/1/2020 o después



#### CÓMO APLICAR:

- 1. Usted v su arrendador deben presentar la solicitud en línea
- 2. Usted y su arrendador recibirán una alerta una vez que se procese la solicitud
- 3. Si se aprueba, el propietario y/o los proveedores de servicios recibirán fondos de KHRC
- 4. El arrendador y/o el (los) proveedor (es) de servicios aplicarán los fondos a su cuenta

#### DESPLIÉS DE APLICAR.

- 1. Un aviso de solicitud precalificado de KHRC confirmará que su solicitud ha sido recibida y está bajo revisión
- 2. Notifique al Servicio al Cliente de BPU al 913-573-9190 tan pronto como reciba el aviso de solicitud de KHRC (BPU brindará servicio sin desconexión durante 30 días o más)
- 3. Envie por correo electrónico su aviso de solicitud de KHRC a docs@bpu.com
- 4. Si se rechaza su aplicación, debe comunicarse con BPU para obtener otros recursos de asistencia para los que puede calificar al 913-573-9190

Solicite en línea en kshousingcorp.org/emergency-rental-assistance



# **KERA Social Media**

### Social Posts





Twitter



# **KERA Social Media Performance**

	Facebook	Twitter	Nextdoor	Google My Business
Followers	4,108	1,700	22,301	91,563 searches
Posts	12	11 Tweets	4	Not applicable
Impressions	7,393	4,327	7,079	1,410
Engagements	214	39	32	35

We use multiple channels to reach our customers who may have different preferences. Facebook's engagement is more popular than Twitter, while Nextdoor and Google have more followers then either Faceboook or Twitter.



# **KERA Program Promo**

NEWS REL

mergency Rental/Utility Assistance Program Available in Kansas

Rent, Utility, and Internet-Access Assistance Offered (KANSAS CITY, Kan.) - The Kansas Emergency Rental Assistance (KERA) Program was launched on March 15<sup>th</sup>. This new program providing rent, utility,

BPU

- Summer BPU Connection/WQR •
  - <sup>1</sup>/<sub>2</sub> Page "Centerfold Feature" article page 5
  - GM's Report message page 2
    - Mailed to over 60,000 customers •
    - Distributed to an additional 1,000 stakeholders
    - Electronic version sent to 1,016 •
- BPU News Releases (4x) ullet
  - 3/16, 4/22, 6/24, 7/22 0
  - Program Launch, Updates, Contacts, etc. 0
    - Distributed via e-mail to over 310 on list 0





Media

- Media Interviews/Statements
- Online Media/Traditional Media
  - 10+ stories / placements
  - Wyandotte Daily News, Kansas City Star, The Pitch, KCUR, KS Reflector, Beacon, etc.
  - KMBC TV 6 news casts
  - Media 500,000+ online views/month, 20,000 readers, etc.
- Community
  - Downtown Shareholders newsletter
  - UG E-News Source / Mayor's Update = (4,500+ week)



Kansas City Board of Public Utilities launches an emergency rent, utility assistance program in Kansas BEK SHACKELFORD March 16, 2021



### Kansas Emergency Rental Assistance State Marketing/Promotion

March 15-July 28, 2021



# KS Housing Resources Corporation KERA Marketing

- In discussions with staff of the Kansas Housing Resources Corporation, we inquired about their marketing efforts of the KERA program
  - They have developed and are continuing with a very aggressive multimedia marketing campaign state-wide since the program launched on March 15<sup>th</sup>
    - Locally, television ads on all 4 local TV stations as well as ads on cable networks, streaming platforms and local radio stations
    - Print ads in the Kansas City Star, Digital ads on social media and flyers developed for school districts' summer food participants and others
    - Target demographics, adults between 18 and 64 and media buys estimated to achieve 69,984,000 throughout campaign



# KHRC/KERA Marketing Results

- Broadcast Campaign Metrics
  - Kansas City Designated Market Area (DMA) encompassed 904,420 television households (WDAF, KMBC, KCTV & KSHB and KUKC -Univision)
    - Ran TV Ads during early morning newscasts as well as afternoon/evening newscasts
  - Cable networks both English and Spanish
    - Wide variety of programs (189 total) over 209,000 impressions/views
  - Streaming platforms (Hulu, Apple TV, Roku, etc.) over 88,000 impressions in June alone
  - Social Media targeted ads (Facebook, Instagram and Snapchat)
    - Over 510,000 impressions in <u>June</u>
  - Local radio ran ads on KPRS, KMJK, KCHZ, etc.



### BPU July/August 2021 Disconnect Moratorium

June 23 - August 4, 2021



## Customer Notification via the Interactive Voice Response (IVR) System

BPU's (IVR) was used to contact rental customers who were delinquent

- As of 7/26/2021:
  - Total number of delinquent accounts for rentals 1,630
  - Adjusted IVR recordings for targeted KERA messages
- Robo Calls using the IVR was initiated at 11 AM on 7/27/2021:
  - The campaign completed with an 88% success rate.
  - The remaining 12% of the calls are those that failed after 3 attempts.
  - Emails sent out to those who we could not reach by phone
    - We had only 159 out of the remaining 314 email accounts that came back as failed attempts
- Failed attempts are caused by Out-of-Date phone numbers and / or email accounts



# Monthly Moratorium Statistics

	June 30, 2021	July 31, 2021	Change
# of all delinquent renters	1,180	1,784	604 (51% increase)
# of known KERA applicants	351	509	158 (45% increase)
# of KERA payouts	78	177	99 (127% increase)
<pre># of delinquent renters who are not on KERA List</pre>	1,020 Average \$211 Maximum \$3,546	1,588 Average \$203 Maximum \$4,569	568 (57% increase)
Residential delinquent amounts over 60 days	\$297,824.81	\$409,749.25	\$111,924 (38% increase)



# Past Moratorium Periods

	Period	Date	\$ Amount	Number of Accounts	Accounts increased over the period
	<b>SPRING</b> 2020	1-Mar-20	\$ 411,632	2,083	20%
		31-Mar-20	\$ 554,033	2,503	20%
		1-May-20	\$ 1,162,321	3,987	40/
All Customers		31-May-20	\$ 1,306,603	3,822	4%
All customers	WINTER 2020	1-Dec-20	\$ 636,716	2,092	10%
		31-Dec-20	\$ 453,432	2,299	
		1-Mar-21	\$ 1,143,931	3,928	15%
		31-Mar-21	\$ 1,308,743	3,343	1370
All Residential	SUMMER 2021	1-Jul-21	\$ 459,795	1,823	52%
(including KERA)		31-Jul-21	\$633 <i>,</i> 358	2,773	52/0

The recent Moratorium has seen an increase of 52% from July 1st to July 31<sup>st</sup>.



# Historical Timeline (Accounts)

July 2019 - (Non Moratorium period)

- Number of delinquent rental customers on 6/30/2019 880
- Number of delinquent rental customers on 7/31/2019 787

### July 2020 - (Moratorium period 3/16/20 thru 5/31/20)

- Number of delinquent rental customers on 6/30/2020 1,284
- Number of delinquent rental customers on 7/31/2020 864

### July 2021 - (Moratorium period 6/23/21 thru 8/4/21)

- Number of delinquent rental customers on 6/30/2021 1,180
- Number of delinquent rental customers on 7/31/2021 1,784

11% Decrease

33% Decrease

51% Increase



# Historical Timeline (Dollars)

- July 2019 (Non Moratorium period)
  - \$\$ of delinquent rental customers on 6/30/2019 \$136,869
  - \$\$ of delinquent rental customers on 7/31/2019 \$117,039
- July 2020 (Moratorium period 3/16/20 thru 5/31/20)
  - \$\$ of delinquent rental customers on 6/30/2020 \$343,659
  - \$\$ of delinquent rental customers on 7/31/2020 \$209,379
- July 2021 (Moratorium period 6/23/21 thru 8/4/21)
  - \$\$ of delinquent rental customers on 6/30/2021 \$297,825
  - \$\$ of delinquent rental customers on 7/31/2021 \$633,358



39% Decrease

113% Increase



# Thank You

## Questions?



# 2021 Second Quarter Financial Results

August 4, 2021





### 2021 Billed kWh (YTD Jan – June)

	(CY) 2021	(PY) 2020	
Electric	YTD	YTD	
Residential	265,007,824	258,066,195	
Commercial	451,517,446	429,749,834	
Industrial	221,198,090	246,993,453	
	937,723,360	934,809,482	0.3

Lower usage in 2021 Industrial customers compared to 2020 due to continued slowdown of businesses Residential usage increased over 2020 as a result of above seasonal weather especially in February. Residential – Up 3% (-3% from May) Commercial – Up 5% (+1% from May) Industrial – Down 10% (-2% from May)



### 2021 Billed CCF's (YTD Jan – June)

	(CY) 2021	(PY) 2020	
Water	YTD	YTD	
Residential	1,652,975	1,667,712	
Commercial	1,109,355	1,097,182	
Industrial	804,172	926,459	
	3,566,502	3,691,353	-3.4

Slightly lower usage compared to 2020 due to business slowdowns as a result of COVID-19 Residential – Down - .75% Commercial – Down - 1% Industrial - Down 13%



### **Revenues – Second Quarter 2021**

		(0	Y) 2021	(PY) 2020			Budget 2021		(CY) 2021		
		2nd	2nd Quarter		nd Quarter		2nd Quarter		2nd Quarter		
	Electric	\$	53.748	\$	62.515		\$	60.934	\$	53.748	
	Water		12.173		12.160			12.703		12.173	
**Dollars in millions	Combined	\$	65.921	\$	74.675	-11.7%	\$	73.637	\$	65.921	-10.5%

Actual Compared to 2021 Budget

Electric down 12% Water up 4%

Completed the recognition of the ERC Over Collection for 3<sup>rd</sup>/4<sup>th</sup> Quarter of 2020 of \$11.7 million (\$1.9 million a month). This was being recognized as revenue and amortized over the next 6 months (Jan-Jun 2021)



### Revenues – 2021 YTD

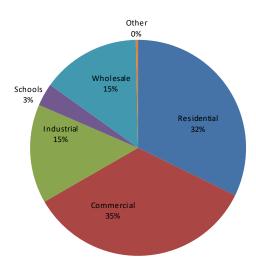
	(CY) 2021	(PY) 2020	[	Bu	dget 2021	(0	CY) 2021	
	YTD	YTD				YTD		
Electric	\$ 140.316	\$ 132.438		\$	123.188	\$	140.316	
Water	23.935	24.305			24.901		23.935	
Combined	\$ 164.251	\$ 156.743	4.8%	\$	148.089	\$	164.251	10.9%

\*\*Dollars in millions

### Variance – YTD comparing Budget to Actual for 2021

Electric:Up 20%Residential(\$3.2M)Commercial(\$3.2M)Industrial(\$4.1M)Schools\$70KWholesale\$17.5M	<u>Water</u> : A Residential Commercial Industrial	<i>Down 2%</i> \$65K (\$196K) (\$481K)
--	---	---

Recognized \$11.7M deferral of revenue YTD from the 2020 ERC in 2021





### **Operating Expenses – Second Quarter 2021**

	(0	CY) 2021		(PY) 2020		Buc	lget 2021	(CY) 2021		
	2nd	Quarter	2	nd Quarter		2nd	Quarter	2nd	Quarter	
Electric	\$	49.949	\$	47.285		\$	51.934	\$	49.949	
Water		8.797		7.910			9.614		8.797	
Combined	\$	58.746	\$	55.195	6.4%	\$	61.548	\$	58.746	-4.6%

\*\*Dollars in millions

### Variance – Comparing Budget to Actual for 2021

<u>Electric</u> – Down 4%	)	
Production	-	18% down
Purchased Power	-	18% up
Fuel	-	12% down
T&D	-	15% down
G &A	-	9% down

<u> <b>Water</b></u> – Down 15%	
Production	- 25% down
T&D	- 12% down
G &A	- 2% down



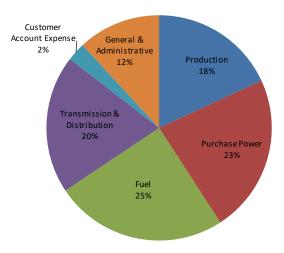
### Operating Expenses – 2021 YTD (Total)

	(	(CY) 2021		(PY) 2020		Bu	dget 2021	((	CY) 2021	
		YTD	YTD			YTD			YTD	
Electric	\$	106.673	\$	93.830		\$	101.687	\$	106.673	
Water		17.406		16.755			19.229		17.406	
Combined	\$	124.079	\$	110.585	12.2%	\$	120.916	\$	124.079	2.6%

\*\*Dollars in millions

### Actual Compared to 2021 Budget

- Electric up 5%
- Water down 9%





### **Operating Expenses – 2021 YTD less Depreciation**

	(CY) 2021 YTD		(PY) 2020 YTD			Bu	dget 2021 YTD	((	CY) 2021 YTD	
Electric	\$	91.352	\$	80.473		\$	86.988	\$	91.352	
Water		13.219		12.869			15.262		13.219	
Combined	\$	104.571	\$	93.342	12.0%	\$	102.250	\$	104.571	2.3%
**Dollars in millions Variance – YTD comparing Budget to Actual 2021			Pur Fue	duction )	er \$900k \$11.0k (\$2.6k (\$2.9k (\$2.0k	4 1) 4)	 -	Wate Proc T&D G&A	luction	(\$743K) (\$755K) (\$468K)



### Change in Net Position – Second Quarter 2021

	(	CY) 2021	(PY) 2020			
	2n	d Quarter		2nd Quarter		
Electric	\$	(6.804)	\$	3.491		
Water		2.014		2.220		
Combined	\$	(4.790)	\$	5.711		

Βι	udget 2021	(C	Y) 2021
2n	d Quarter	2nd	Quarter
\$	(2.124)	\$	(6.804)
	1.557		2.014
\$	(0.567)	\$	(4.790)

\*\*Dollars in millions



### Change in Net Position – 2021 YTD

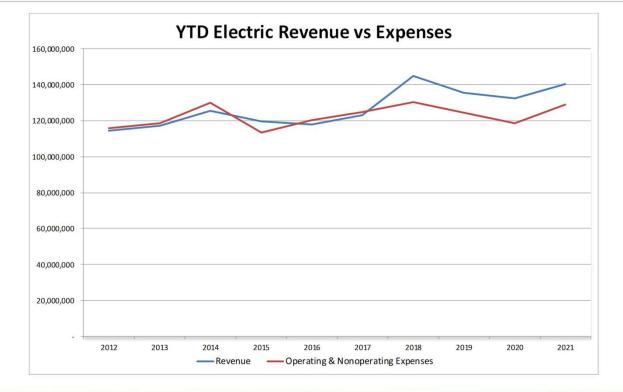
	(CY) 2021	(PY) 2020		
	YTD	YTD		
Electric	\$ 11.315	\$	13.865	
Water	3.393		3.233	
Combined	\$ 14.708	\$	17.098	

Buc	lget 2021	(CY) 2021				
	YTD	YTD				
\$	(0.948)	\$	11.315			
	2.311		3.393			
\$	1.363	\$	14.708			

\*\*Dollars in millions

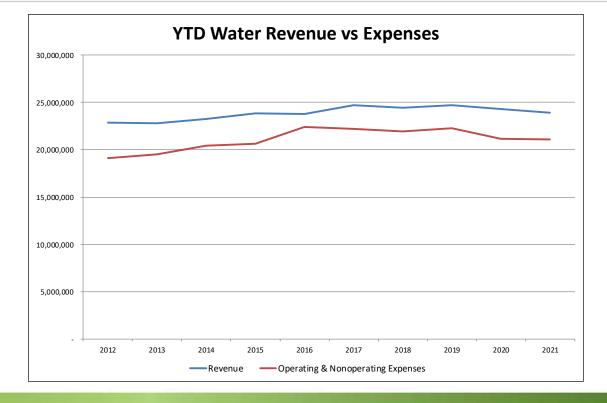


# Financial Results – 10 Year Trend





# Financial Results – 10 Year Trend





### **Cash Position**

	(CY) 2021		(PY) 2020	2021		
	June		June	May		
Combined (E&W)	\$	45.94	\$ 45.67	\$	41.94	
Days Cash-on-Hand		77	76		71	

1 Day = Approximately \$550K-\$600K

\*\*Dollars in millions

\*\* Established Cash Reserve – Market – All settlements were finalized at the end of June 2021 The money in Cash Reserve – Market was moved to Cash and Marketable Securities



### **Financial Results**

#### **Balance Sheet: Notables**

	(CY) 2021		(PY) 2020	
		June		June
Fuel Inventory	\$	5.759	\$	4.100
Bond Dollars 2016C (Elec T&D)	\$	0.708	\$	1.541
Bond Dollars 2020A (Elec)	\$	8.201	\$	-

\*\*Dollars in millions



### **Financial Results**

#### **Capital Spending**

	(CY) 2021	(PY) 2020	2021	Budget		
	YTD	YTD				
Electric	\$ 7.08	\$ 22.38	\$	38.94		
Water	3.34	3.74		12.34		
Common	2.09	1.15		5.91		
Total YTD Capital	\$ 12.50	\$ 27.27	\$	57.20	Remaining	78%

\*\*Dollars in millions

Major projects in 2021:

Dogwood Capital (BPU's portion) - \$1.0M New Development - \$991K Transformers (OH & UG) - \$773K Pole Inspection Replacement - \$1.3M Annual UG & OH Construction - \$800K Water Leak, Valve, System Imp. - \$1.1M UG/CMIP Water Distribution - \$167K



### **Financial Results**

#### Debt Coverage

	(CY) 2021	(PY) 2020
	June	June
Electric	1.85	2.03
Water	2.03	1.76
Combined	2.05	2.01

Debt	Coverage	w/o	PILOT
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Debt Coverage with PILOT

	(CY) 2021	(PY) 2020
	June	June
Electric	1.27	1.44
Water	1.58	1.33
Combined	1.45	1.44

Financial Guideline Target 1.6 to 2.1 times with PILOT



## WATER PROJECTS UPDATE

August 4, 2021



### Water Projects

- UG Street & Public Works Projects- \$ 1,100,000
- Developer Projects \$300,000
- KDHE Loan Projects \$ 25,000,000 from KDHE Loan
- Facility Maintenance Projects

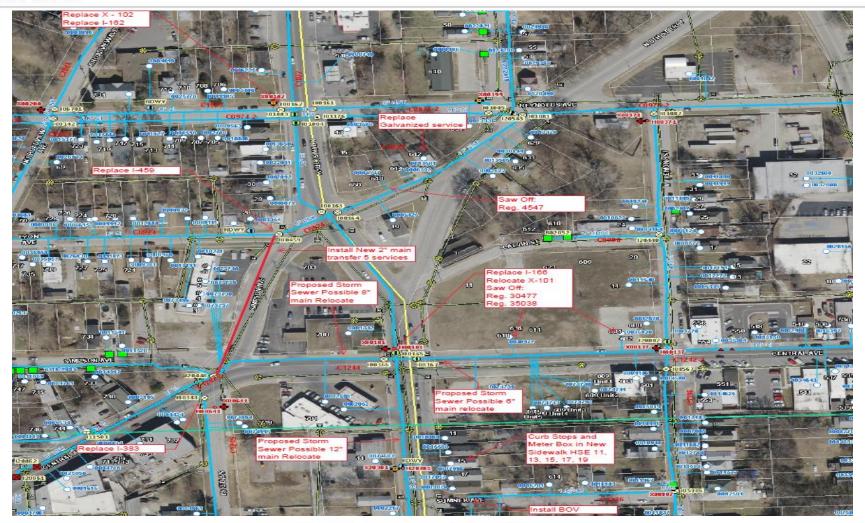


### Ug Street & Public Works Projects

- 7<sup>th</sup> St Trafficway and Central Avenue Intersection Complete
- Levee Projects Design submitted to COE
- 110<sup>th</sup> and Riverview Improvement Construction
- K7 & Parallel Parkway Intersection Construction
- Wolcott Wastewater Main Improvement Complete



#### 7<sup>th</sup> St Trafficway, North of Central Ave New Fire hydrants, Valves and Service Replacement











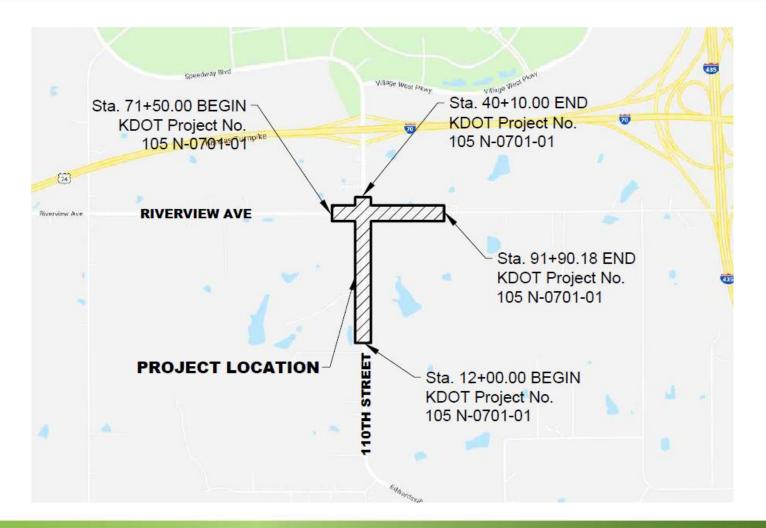


#### Levee Relocation East Side of Central Ave Bridge Install 12 inch Main over Top of New Levee





### 110<sup>th</sup> and Riverview - Edwardsville 5000 ft of 12 inch Main





#### Wolcott Wastewater Treatment Plant 2870 ft of 12 inch main





- Turner Logistics Ph I Complete
- Turner Logistics Ph II- Design Complete
- Amazon @ 99<sup>th</sup> and Leavenworth Rd Construction 50 % Complete
- Piper Estates Complete
- Villas of Piper Valley Design Complete
- 25<sup>th</sup> and Cheyenne for Kaw Drainage District Complete



#### Turner Logistics Phase I and Phase II Phase I- 4000 ft; Ph II- 1700 ft of 12 inch main





#### Amazon- 99<sup>th</sup> &Leavenworth Road 5900 ft of 12 inch main





### Piper Estates - 131<sup>st</sup> and Sloan 2100 ft of 8 inch Main





#### Villas of Piper Valley - 115<sup>th</sup> & Leavenworth 925 ft of 8 inch main





#### Kaw Valley Drainage District - 25<sup>th</sup> & Cheyenne 1150 ft 6 inch water main

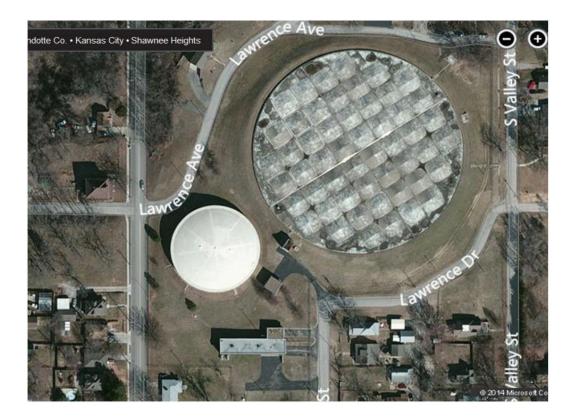




- 7 MG Argentine Reservoir \$10,000,000 (2021-23)
- Aging Distribution Mains \$ 9,000,000 (2021-24)
- 24 inch Main 12<sup>th</sup> St & Kansas River \$2,500,000 (2021-23)

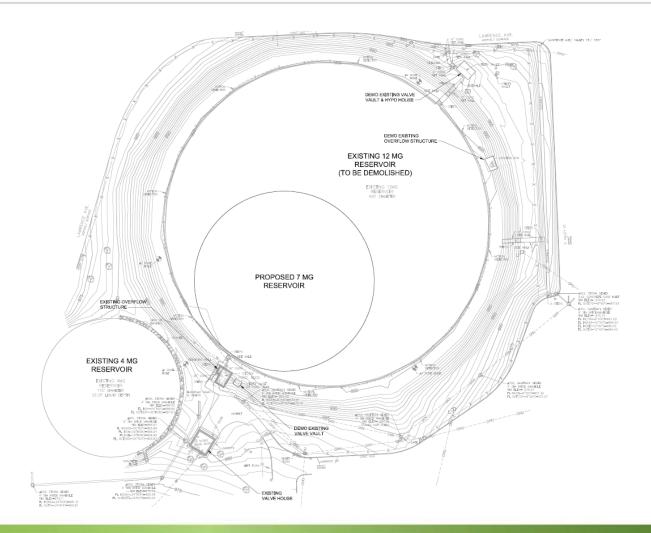


#### Argentine Reservoirs





#### Argentine 7 MG Reservoir



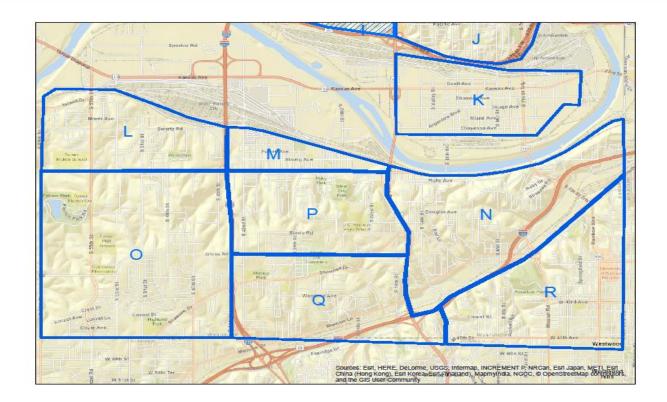


### Argentine 7 MG Reservoir

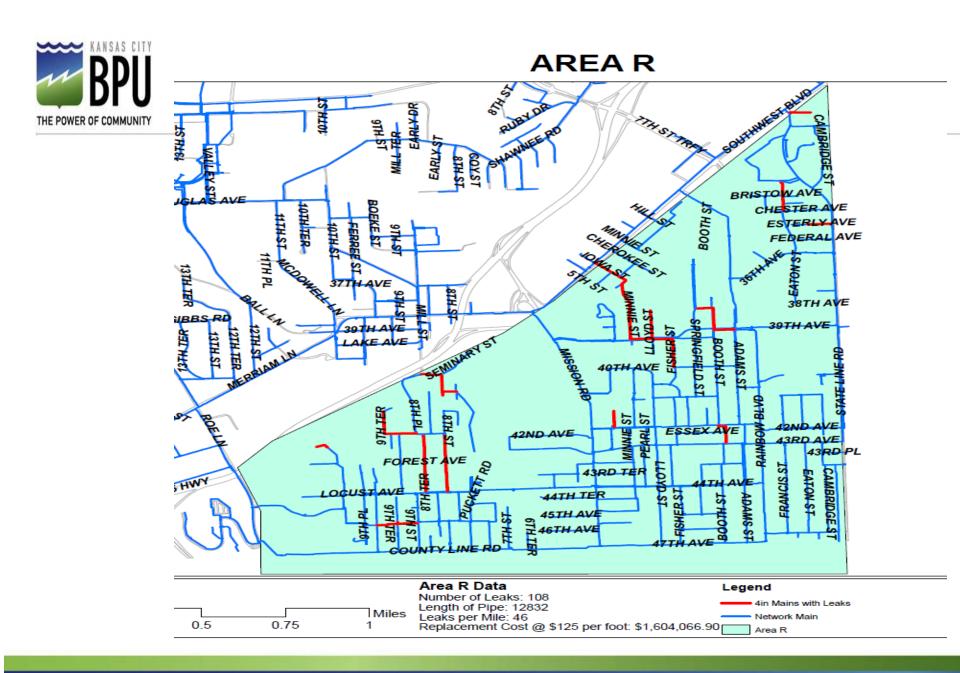
- Argentine 7 MG Reservoir
  - Design by Black and Veatch
  - Submit Preliminary Design to KDHE August 2021
  - Final Design August 2021 November 2021
  - Advertise for Bid November 2021
  - Award Contract January 2022
  - Construction March 2022 May 2023

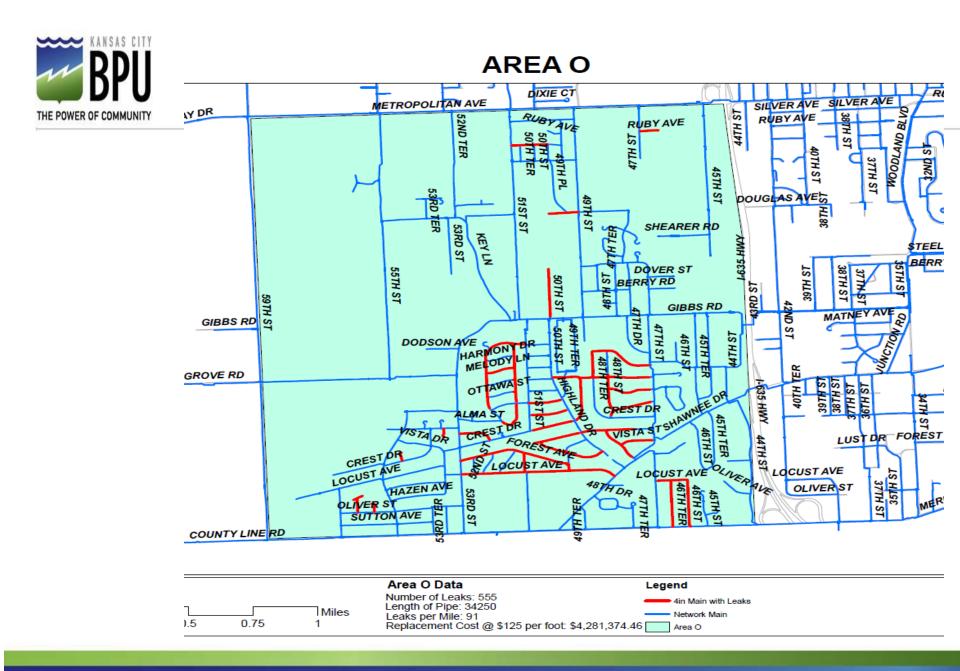


#### Aging Infrastructure - Small Diameter Mains



Area R and Area O - Preliminary Design & Surveying Underway Begin Construction - Spring 2022







## 12<sup>th</sup> Street River Crossing





### 12th Street River Crossing

- Design by Burns and McDonnell
- 12th St. River Crossing exposed due to River Channel Degradation
- Completed Stabilization on Existing Main May 2021
- Design New Main Crossing June 2021 June 2022
- Alignment Study Completion October 2021



- 24 inch and 30 inch main
- Horizontal Directional Drill and Bridge Attachment
- Alignment east or west of 12<sup>th</sup> Street
- 18th Street Bridge Main included in study due to 2025 KDOT Project



## Facility Maintenance Projects

- NWTP Roof Replacement August November 2021
- NWTP VFD RFP Complete / Waiting Contract Approval
- Parallel Pump Station Roof Replacement August October 2021
- Muncie Gasoline Storage Tank Replacement Received Proposals
- Security Improvements Ph I Access Control Received Proposals
- Oakland Elevated Tank Painting Project BID Opening Aug 2021





# Thank You